

IDPE NEWS BULLETIN

08 September 2008

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1. Membership Services

i) IDPE CONTACT DETAILS

Just to remind you that you need to update contact details within your systems for the IDPE. The telephone number for the main IDPE Office and Secretariat is now **0845 2998851**. The email address of info@idpe.org.uk remains the same. If you have any other email addresses in your address book please delete these as well as the old telephone number.

2. IDPE Events

i) IDPE SEMINAR – BUILDING YOUR MAJOR DONOR PROGRAMME

Annual seminar to be held on Wednesday afternoon 05 November 2008 at the Blandford Club, 71 Blandford Street, (just off Baker Street), London W1U 8AB.

The seminar will concentrate on:

- identification of prospects
- preparing the Case for Support and tailoring it for major gifts
- evaluating initial approaches to cold prospects and progressing the relationship over time

Full details to include time, cost and programme will be available soon. In the meantime please reserve space in your diary to attend. All enquiries to info@idpe.org.uk.

ii) INAUGURAL IDPE CHAIRMAN'S DINNER

Wednesday 5 November 2008 at 6.30pm
The Blandford Club
71 Blandford Street, London W1U 8AB (just off Baker Street)
£38 per head – including wine

All members are cordially invited to attend this inaugural IDPE dinner and enjoy the opportunity to meet up with colleagues in a relaxed atmosphere.

On this occasion the dinner will follow the Seminar which is being held at the Club during that afternoon. Members can attend both the seminar and the dinner, just the seminar or come along in the evening just for the dinner - it is up to you!

Dinner RSVP by no later than Wednesday 29 October to:

Anne Marie Perkins info@idpe.org.uk
or Ian McLean irm@lancing.org.uk

3. Regional Groups

i) LONDON SOUTH EAST

The next LSE Region meeting will be at 1pm on 1st October at Forest School, courtesy of Sue Coates. There will be another LSE meeting towards the end of the autumn term. Enquiries for

the LSE Region should be directed to Nick Priestnall nickpriestnall@millhill.org.uk in the first instance, or Guy Ranford from Berkhamsted Collegiate granford@bcschool.org

ii) **SOUTH WEST**

The next meeting of the South West regional group will take place on Thursday 09 October at Taunton School. Full details will be sent shortly to members. The main subject of the meeting will be databases to include a presentation from InTouch Software.

If you would like to attend or if you have a query please contact Clare Anning at The Red Maids' School c_anning@redmaids.bristol.sch.uk

iii) **NORTH WEST**

The next NW regional meeting will be held on Thursday 18 September at Westholme School, Blackburn. The gathering will start with a networking lunch at 12 pm followed by the meeting at 1pm. Full details and an agenda to follow.

In the meantime you can contact Viv Davenport on 01254 506070 or davenportv@westholmeschool.com.

iv) **NORTH EAST**

The next meeting of North East members will take place at Aysgarth School on Friday 19 September. The agenda will include consideration of:

1. The part that parents, current and former, can play in supporting a school.
2. Events and their role in fundraising

Enquiries please to Peter Yorke, Development Officer, Sedbergh School, devoffice@sedberghschool.org or Tel: 015396 22228

v) **WEST MIDLANDS**

The next meeting of the WM region is likely to take place in October, venue and date to be confirmed and sent to all members shortly.

Enquiries to Serena Kyle at Wrekin College at serenak@wrekincollege.ac.uk or telephone 01952 265609.

iv) **SCOTLAND**

The next meeting of the Scottish Region will take place on Wednesday 24 September courtesy of Patricia Cockburn at Loretto, Musselburgh. The meeting will start at 10.00am for coffee and tea then aim to sit down by 10.30am. Lunch will be around 1.00pm with people free to depart around 2.00pm.

If you would like to attend this meeting or if you have a general enquiry for the Scottish region please contact Mr John Lang, Development Director at Fettes College, Tel 0131 311 6743 or email JC.Lang@fettes.com

vii) **EAST**

The next meeting of the East Region will take place on Tuesday 25 November at Repton School. Full details and agenda to be circulated nearer the time.

If you have any queries or wish to make contact with your Regional Co-ordinator please contact Georgina Hare of Rugby School on Tel 01788 556139 or email gsh@rugbyschool.net

viii) **SOUTH**

The next meeting of South Region to be announced shortly and details sent through to members.

For all matters relating to the South regional meetings please contact Richard Love, Development Director, Epsom College Development Trust Tel: 01372 821290/821042 or email r_love@epsomcollege.org.uk

4. Other Events/Offers

(The inclusion of the following adverts for products and services does not imply any endorsement on behalf of IDPE.)

i) **INTOUCH USER GROUP MEETINGS**

The proposed dates and venues for forthcoming meetings are given below:

Wednesday, 24 th September	Bedford Girls High School	11 am – 3 pm
Thursday, 25 th September	Epsom College	11 am – 3 pm
Tuesday, 7 th October	Taunton School	10.30am-2.30pm

As an incentive to members attending these meetings, if you know of any schools/colleges/universities who might be interested in the new InTouch, please invite them along to the meeting as for each one that decide to buy the new product as a result of your invite, **you will get credit for half a year annual support.** For more information please contact T: 0845 680 0042, E: support@web-intouch.net, or visit www.intouchsoftware.co.uk

ii) **Advantage Fundraiser - REDBOURN BUSINESS SYSTEMS**

Advantage Fundraiser, an integrated fundraising, membership and alumni database, is the flagship product of Redbourn Business Systems founded by Steve Cast, Managing Director, in 1994. Redbourn partnered with the IDPE in 2006 and have been regular exhibitors at both the annual conference and local group meetings. This year Redbourn (IDPE Corporate Member) are offering even better value for money by offering an exclusive 5% discount on the Advantage Fundraiser product for all registered IDPE members. Contact Steve Cast or Annie Manning at Redbourn on 01582 794229, or website www.redbourn.co.uk for more details and to request your free evaluation pack, including a 30 day fully working copy of Advantage Fundraiser.

5. Request for Help

i) **ELECTORAL ROLL SEARCH FACILITY**

One of our members, Reigate Grammar School, has asked if anyone knows of, or can recommend, an electoral roll searching facility. If you can help please contact Paula Eason, Alumni Relations Officer on T: 01737 222231 or E: PJE@reigategrammar.org.

6. Vacancies

i) **STONYHURST – DEVELOPMENT DIRECTOR**

The College seeks to appoint a Development Director to lead an established long-term fundraising campaign for both capital and bursaries. For an application pack please contact: Reception, Stonyhurst College, Stonyhurst, Clitheroe, Lancs BB7 9PZ T: 01254 826345, E: reception@stonyhurst.ac.uk

The closing date for applications is **Wednesday 17 September** and interviews will be held on Tuesday 23 September.

To view the full advert for this vacancy on the IDPE website please visit www.idpe.org.uk and click on Development Vacancies

ii) **THE GLASGOW ACADEMY – DEPUTY DIRECTOR OF DEVELOPMENT**

The External Relations Department, now in its third year, is responsible for all aspects of development, admissions and marketing. The Academy seek a Deputy Director in a new position to help maintain and enhance relationships with the external constituencies of The Academy. An attractive remuneration package is available. For further details please contact Malcolm McNaught, Director of External Relations on T: 0141 342 5494 or E: exrel@tga.org.uk.

The closing date for applications is **Wednesday 17 September** and interviews will be held on Friday 03 October.

To view the full advert for this vacancy on the IDPE website please visit www.idpe.org.uk and click on Development Vacancies

- iii) **WADHAM COLLEGE OXFORD – DIRECTOR OF DEVELOPMENT**
The College is seeking a Development Director to lead all fundraising and alumni relations efforts. The postholder will become a Fellow of the College, in addition to receiving a competitive salary and excellent benefits package.

For more information about this post please contact Andrea Abbate at Richmond Associates on T: 020 8392 6654 or E: aabbate@richmond-associates.com

The closing date for applications is **Friday 19 September**.

To view the full advert for this vacancy on the IDPE website please visit www.idpe.org.uk and click on Development Vacancies

- iv) **ST PAUL'S GIRLS' SCHOOL – ALUMNAE RELATIONS MANAGER**
Applications are invited for this new post, created to strengthen links with former pupils. For more details of this post please see the school's website, www.spgs.org, or contact the HR Officer on 020 7605-4872 or opportunities@spgs.org.

The closing date for applications is **Thursday 25th September**. Interviews for shortlisted candidates will be held on October 8th at the school.

To view the full advert for this vacancy on the IDPE website please visit www.idpe.org.uk and click on Development Vacancies

- v) **THE BEACON SCHOOL – DIRECTOR OF DEVELOPMENT (Part Time)**
Competitive remuneration package. For further information about the role and a job description please contact Mrs Vivienne Dignum E: headmasterspa@beaconschool.co.uk. To apply, send a CV and covering letter to Mrs Dignum via email by 30 September. Interviews will take place on 10 October.

- vi) **INSTITUTE OF ECONOMIC AFFAIRS – DEVELOPMENT DIRECTOR**
Highly competitive package. London SW1. Closing date for applications 8 September 2008. Short-listed applicants will be invited to the Institute for interview during the week beginning 22 September 2008. For an informal discussion with the Institute's consultant, Julian Smyth of ASK Associates, call 01494 447115 or 07798 826105. Further details available from Mr Smyth, to whom interested parties should apply (preferably by email) with a covering letter and full CV to: Julian Smyth, ASK Associates, 76a Carrington Road, High Wycombe, HP12 3HT, E: julian@ask.org.uk

- vii) **QUEEN ELIZABETH'S HOSPITAL BRISTOL – DEVELOPMENT OFFICER**
Salary negotiable depending on experience. Details are available from the Development Office and applications should be made to: The Development Director, Queen Elizabeth's Hospital, Berkeley Place, Clifton, Bristol BS8 1JX. T: 0117 9303054 or E: sryan@gehbristol.co.uk. W: www.gehbristol.co.uk. Closing date for applications **19 September**, interviews to be held week beginning 22 September.

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