

IDPE NEWS BULLETIN No.90

10 March 2008

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1. Membership Services

i) IDPE OFFICE – EASTER CLOSURE

Please note the IDPE Office will close for Easter holidays on Friday 14 March and will re-open again on Monday 31 March. Messages left by email or on the answer phone will be dealt with as soon as possible after this date. Any urgent matters can be referred to Ian McLean, IDPE Chairman, on Tel: 01273 465708.

2. IDPE Events

i) 2008 IDPE ANNUAL CONFERENCE, EXHIBITION AND AGM

****BOOK NOW TO TAKE ADVANTAGE OF EARLY BIRD RATE AND TO SECURE YOUR PLACE AT THE CONFERENCE****

The Seventh IDPE Annual Conference, Exhibition and AGM will be held on the 5 and 6 June 2008 at the Holiday Inn Hotel, Elstree/Borehamwood. All members should have recently received a copy of the Conference leaflet and booking form, if not please email conference@idpe.org.uk and one will be sent to you.

Take advantage of the Early Bird Discount Rate of **£285** (for full conference to include one night's accommodation and Conference Dinner) by booking before **20 March**.

For more information, please either visit the IDPE website at www.idpe.org.uk and click on the Training button or follow this link
http://www.idpe.org.uk/index.php?option=com_content&task=view&id=36&Itemid=29

Please direct all Conference enquiries to Anne Marie Perkins conference@idpe.org.uk.

ii) IDPE GOLFING DAY

Attention Golfers!

In order to prepare for the IDPE Conference 2008, the LSE Region co-ordinators invite you to participate in the inaugural IDPE Golf Challenge (for a magnificent trophy) which will tee off at 1.30pm on Wednesday 4th June. 18 holes may be followed by a little re-hydration before heading to the Conference Hotel (10 minutes drive from the course) in good time to check in and attend the pre-Conference Dinner. Players of all standards and all IDPE regions welcome. For further details contact Guy Ranford (GRanford@bcschool.org or 01442 358112) or Nick Priestnall (np@millhill.org.uk or 020 8906 7925).

iii) IDPE SPRING SEMINAR – TUESDAY 22 APRIL 2008 EDINBURGH ACADEMY

BIG DONATIONS FROM BIG DONORS

things you need to know about how to research and ask for major gifts

Sue Marsden of Professional Fundraising Consultancy, who has over thirty years experience of working with schools and arts associations, will lead a training day teaching practical tactics for the process of asking for major gifts, including ideas on research through to structuring the

meeting. Whether you are just starting out a development programme or an experienced professional who needs to refocus or refresh skills this course will help.

Registration is at 10.00 am for a 10.30 am start. The day will end around 3.30 pm and the price includes lunch. The seminar fee is £55.00 for IDPE members and £80.00 for non-members.

Closing date for reservations Friday 04 April.

To book your place please contact Anne Marie Perkins seminar@idpe.org.uk or Tel: 01204 880453.

3. Regional Groups

i) LONDON SOUTH EAST

Members should note that the proposed meeting for April has been cancelled. Details of the next meeting will be posted as soon as known, although it is possible that many members could meet up at the IDPE Conference in June as it takes place within the LSE region.

Enquiries for the LSE Region should be directed to Nick Priestnall nickpriestnall@millhill.org.uk in the first instance, or Guy Ranford from Berkhamsted Collegiate granford@bcschool.org

ii) SOUTH WEST

The next SW regional meeting will be at Downside, where Jane Vines has recently been appointed Development Director, on Friday 18th April 2008. Agenda and booking information will automatically be sent to members in the SW region but if anyone is interested in joining us for the day from a different region, then please contact Clare Anning.

If you have query please contact Clare Anning at The Red Maids' School c_anning@redmaids.bristol.sch.uk

iii) NORTH WEST

Please make a note in your diary that the next NW IDPE meeting will take place at Stonyhurst College on Tuesday 29th April. Mark Leslie has kindly agreed to host the event. Please let Viv know by April 18th if you would like to attend. The format will be the usual lunch and networking on arrival. Sue Marsden will be the guest speaker, her subject matter although guaranteed to be very stimulating, is still under wraps!

You can contact Viv Davenport on davenportv@westholmeschool.com or 01254 506070.

iv) NORTH EAST

The next meeting of the NE region will take place on Tuesday 18 March at St Peter's School York. The main topic for discussion will be Annual Funds and the principal speaker is Edward Schneider. Edward has recently been appointed Campaign Director of Wellington College, having previously been at Radley. Please contact Peter Yorke for more details.

Enquiries to Peter Yorke, Development Officer, Sedbergh School, devoffice@sedberghschool.org or Tel: 015396 22228

v) WEST MIDLANDS

The next meeting of the West Midlands Group will be held at Wrekin College on Tuesday 22 April. Coffee served at 10am, meeting starts at 10.30am followed by lunch.

Enquiries to Serena Kyle at Wrekin College at serenak@wrekincollege.ac.uk or telephone 01952 265609.

iv) SCOTLAND

The next meeting of the Scottish Group will combine with the IDPE Spring Seminar/training day at The Edinburgh Academy (courtesy of Lorna Duncan). Please refer to item 2(iii) above for details and costs.

General enquiries for the Scottish region to Mr John Lang, Development Director at Fettes College, Tel 0131 311 6743 or email JC.Lang@fettes.com

vii) EAST

The next meeting of the East Region will be held on **Tuesday 15 April** kindly hosted by Tony Bannard-Smith at Bedford School. Arrival 10-10.30am with lunch at 1pm and meeting close at

3pm. Please let Georgina know asap if you are able to attend, so that Tony can sort out catering for everyone.

Two speakers have been confirmed for the meeting, Andy Martin from everyclick.com who will be talking about their search engine that generates funds for charity and how Rugby School pupils have adopted it; and also Rosemary Smith, Director of Opt-4, who has kindly agreed to come and talk about data protection issues, which I hope will be useful advice on the how we look after our alumni records.

Please also consider if you would be able to host the November meeting – we do ask that all members take a turn in hosting the meeting, which spreads the cost of catering for everyone.

If you have any queries or wish to make contact with your Regional Co-ordinator please contact Georgina Hare of Rugby School on Tel 01788 556139 or email gsh@rugbyschool.net

viii) **SOUTH**

Details of the next meeting of the South Region will be sent to all members and posted on the website and e-bulletin in the near future.

For all matters relating to the South regional meetings please contact Richard Love, Development Director, Epsom College Development Trust Tel: 01372 821290/821042 or email r-love@epsomcollege.org.uk

4. Vacancies

- i) **BILTON GRANGE – DIRECTOR OF DEVELOPMENT AND MARKETING**
Salary in the region of £40,000 to £45,000 depending on experience. A job description and further information is available by contacting Bilton Grange School on 01788 810217 or email bgsec@biltongrange.co.uk

Closing date for applications Monday 03 March at 5pm. Interviews will probably be held on Friday 12 March.

To view the full advert on the IDPE website please use the following link
http://www.idpe.org.uk/index.php?option=com_content&task=section&id=6&Itemid=27

- ii) **BLUNDELL'S SCHOOL – DIRECTOR OF DEVELOPMENT**
Highly competitive salary. To receive further details contact the school's advisor Margaret Abbott of ASK Associates at margaret@abbott.org.uk or Tel: 01494 870 235. Interested candidates should email a letter and CV to Margaret. The closing date for application is 11 April 2008 with interviews likely to take place week of 28 April.

IDPE CONTACT DETAILS:

IDPE

Suite 33

10 Barley Mow Passage

London W4 4PH

Tel/Fax: 01204 880453

E-mail: info@idpe.org.uk

Website: www.idpe.org.uk

Registered Charity No: 1100927

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